

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: August 6, 2012

EFFECTIVE: August 6, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**CONTRACT SUMMARY STB-NS-C-01547B**

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**RULES AND OTHER GOVERNING PROVISIONS**

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<b>ITEM</b>	<b>SUBJECT</b>	<b>APPLICATION</b>
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042  New York, Susquehanna & Western Railway Corporation One Railroad Avenue, Cooperstown, NY 13326
20	Commodity	Corn Syrup (Glucose), Unmixed
30	Contract Duration	(i) Application Date: July 20, 2013 (ii) Termination Date: May 23, 2013 (iii) Optional Extension: NO
40	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA  or  (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.
50	Special Features	NA Rates

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: August 6, 2012

EFFECTIVE: August 6, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**CONTRACT SUMMARY STB-NS-C-01509  
AMENDMENT NO. 1**

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**RULES AND OTHER GOVERNING PROVISIONS**

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ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042
20	Commodity	Wheat
30	Shipper	King Milling Co.
40	Contract Duration	(i) Application Date: August 1, 2012 (ii) Termination Date: <u>July 31, 2013 (Extension)</u> (iii) Optional Extension: No
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) Origin(s): Chicago, IL Destination(s): Lowell, MI (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Single-car/Multiple-car/Unit-train (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA:
90	Special Features	<u>Rates</u>

(C2E-BNP)

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: August 7, 2012

EFFECTIVE: August 7, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**CONTRACT SUMMARY STB-NS-C-01557**

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**RULES AND OTHER GOVERNING PROVISIONS**

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<b>ITEM</b>	<b>SUBJECT</b>	<b>APPLICATION</b>
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042
20	Commodity	Animal Grease; Corn; Dried Distiller Grain; Meat and Bone Meal; Tallow; Wheat Middlings
30	Shipper	JBS USA LLC
40	Contract Duration	(i) Application Date: August 15, 2012 (ii) Termination Date: August 14, 2013 (iii) Optional Extension: NO
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) Origin(s): All Stations or Gateways located on NS Destination(s): Commerce, GA (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA:
90	Special Features	Refund

(C3B/HAF)

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: August 9, 2012

EFFECTIVE: August 9, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**CONTRACT SUMMARY STB-NS-C-01556**

**RULES AND OTHER GOVERNING PROVISIONS**

<b>ITEM</b>	<b>SUBJECT</b>	<b>APPLICATION</b>
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042
20	Commodity	Corn & Feed
30	Shipper	MAR-JAC POULTRY, INC.
40	Contract Duration	(i) Application Date: April 1, 2012 (ii) Termination Date: September 30, 2013 (iii) Optional Extension: NO
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) Origin(s): Varied Destination(s): Maysville, GA (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA:
90	Special Features	Refund